Compare & Sell the Difference				
		BMC IC-20	Grove 4000	The Difference in Customer Advantages
1.	Boom Rotation	90 degrees	Not Available	Only crane of this size that offers boom rotation.
2.	Maximum Capacity	5,000 lbs.	4,000 lbs.	The IC-20 has 1,000 lbs. (25%) more maximum capacity.
3.	Boom Elevation	0° to 75°	0° to 60°	The IC-20 has 15° more boom elevation.
4.	Carry Deck Capacity	5,000 lbs.	4,000 lbs.	The IC-20 has 1,000 lbs. (25%) more carry deck capacity.
5.	Overall Width	48 in.	50-1/2 in.	The IC-20 is 2-1/2 in. narrower for easier access into confined areas.
6.	Overall Height	5 ft. 6 in.	5 ft. 10 in.	The IC-20 is 4 in. shorter for easy access.
7.	Overall Length	9 ft.	10 ft. 6 in.	The IC-20 is 18 in. shorter for easy access.
8.	Turning Radius	9 ft. 8 in.	10 ft. 7-1/2 in.	The IC-20's turning radius is almost 1 foot tighter than the Grove 4000.
9.	Engine Cooling	Water Cooled	Air Cooled	Water cooled engines usually have a longer service life.
10.	Deck Stakes for Carry Deck	Standard	Not Available	Stakes ensure secure placement of loads on the cargo deck.
11.	Offsetable 7 Ft. Jib	Optional	Not Available	Offsetable jib is necessary when lifting over an object.
12.	Outriggers	Standard	Not Available	Necessary for picks when rotating boom.
13.	Anti-Two Block	Standard	Not Available	Prevents damage to boom tip and load hoist.

Above Grove information from Grove Form #134167-10M

